



October 28, 2022

To whom it may concern,

On October 3, 2022, the Microsoft Partner Network was renamed to the Microsoft Cloud Partner Program. In the Microsoft Partner Network, a partner's technical capabilities in Microsoft products or technologies were demonstrated by attaining silver and gold competencies.

For the purposes of in-progress Request For Proposal (RFP), this letter confirms that the partner named below did hold the legacy Microsoft Partner Networks competencies listed below and is still able to receive the benefits associated with them.

Flexible Business Systems, Inc (Partner ID: 1141583)
290 Motor Parkway
Hauppauge, NY - 11788-2021
United States

Legacy competencies : Demonstrate technical capabilities in Microsoft products or technologies.

- Gold Cloud Platform
- Gold Cloud Productivity
- Gold Small and Midmarket Cloud Solutions
- Silver Application Integration
- Silver Application Development
- Silver Collaboration and Content

In the new Microsoft Cloud Partner program, competencies are no longer offered. Instead, partners can attain Solutions Partner designations to showcase their organization's technical capabilities, experience, and ability to deliver successful customer outcomes aligned to the Microsoft Cloud.



Best Regards,

A handwritten signature in black ink that reads "Dan Rippey".

Dan Rippey
Program Director for the Microsoft Cloud Partner Program

Microsoft Corporation